


**QATAR FERTILIZER COMPANY (S.A.Q.)**
**TELEFAX: (974) 44770712, PHONE: (974) 44228888**
**P.O. Box 50001, Messaieed, Qatar. E-mail: purchase@qafco.com.qa**

**COMPANY** : GULF GLASS FIBRE  
**FAX NO.** : FAX NO. 4602659  
**ATTENTION** : MR. SHIVA BHARADWAJ /PH:4600038

**FROM** : PALLAB MUKHERJEE - Head of Purchasing  
**FAX MSG.** : 22191  
**DATE** : 30/11/11

**Supplier Performance Report for the period from 01/01/10 to 31/12/10**

We acknowledge your contribution as a partner in our supply chain providing materials required for Maintenance, Repair and Operation of our plants and establishments.

The Company has evaluated your performance by measuring the degree of your effectiveness in meeting our following key performance parameters.

- \* Quality (i.e. whether there has been any damage / wrong supply / shortage / rejection)
- \* Timely delivery
- \* Supply with proper documentation
- \* Acceptance of credit payment terms

These parameters have been evaluated for each purchase orders executed during the above period. Based on the evaluation, you have scored an overall score of 97 out of 100.

Accordingly you have been graded as under:

X	Grade A	Excellent	The service level during the review period is highly appreciated, and we expect you to maintain this performance in future.
	Grade B	Good	The performance, although commendable, requires review of the shortfalls and enhance your performance level.
	Grade C	Need Improvement	The performance was not meeting the desired Service levels. Necessary corrective actions to be initiated and personal attention required in future. Continuance of existing performance shall lead to a counselling / review meeting.
	Grade D	Cause For Concern	Your service level and performance is a cause for concern, and you are requested to immediately schedule a meeting with Purchase Section of the Company for a review, failing which we may be constrained not to send further enquiries.

Being a valuable partner in our supply chain, we urge upon you to improve your overall score, by improving on the key performance parameters.

This report is generated from our ERP system and does not require any signature.

For QATAR FERTILIZER COMPANY (S.A.Q.)

**PALLAB MUKHERJEE**  
**Head of Purchasing**

Note: Please acknowledge receipt of this report and inform the improvement measures undertaken to:  
[purchase@qafco.com.qa](mailto:purchase@qafco.com.qa)